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**TOURISM CORPORATIONKHYBER PAKHTUNKHWA**

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Dated: 16th December, 2019

**MINUTES OF PRE-BID MEETING**

**“Hiring Of Consultancy Firms Concept Development and Feasibility Studies for Tourist Attractions and Destinations Development In Khyber Pakhtunkhwa”**

In pursuance of terms & condition of the EOI floated for the subject consultancy, a pre-bid conference/ meeting was held at Conference Room of the Tourism Corporation Khyber Pakhtunkhwa Civil Secretariat Peshawar Office on Friday, December, 13rd 2019 at 11:00 AM. The following attended the meeting. Attendance sheet attached.

1. **Mr. Hayat Ali General Manager Senior General Manager/ Chairman Procurement Committee**
2. **Mr. Waseem Iqbal Tourism Officer (Audit & Finance)/ Secretary Committee**
3. **Mr. Usman Khan Accounts Officer/ Member**
4. **Ms. Haseena Shaukat Tourism Officer (Marketing & Events)/ Member**
5. **Muhammad Khalid Procurement Specialist**

The following firms participated in the meeting.

1. **M/s Hashoo Group**
2. **M/s Emeraid Club Pvt. Ltd**
3. **M/s Nespak**
4. **M/s NLC P& BD**
5. **M/s Joyland Ltd.**
6. **M/s International Consultant Associates**

After recitation of the Holy Quran and introduction, Mr. Hayat Ali Senior GM (Chairman Procurement Committee) welcomed the participants and appraised them about TCKP, its achievement and developments. He informed that the Corporation intends to hire the Consultancy Firms for Concept Development and Feasibility Studies for Tourist attractions and Destinations Development in Khyber Pakhtunkhwa”. He also focused on the importance of the project that government and department is taking keen interest for tourism development and for this purpose this EOI has been floated for quality works. He further said that we should take this assignment with good intension and government will help / facilitate at any stage during this assignment.

1. The chairman of the committee informed the interested parties/firms that the objective is to make the process more transparent and result oriented, the forum is open to any query and that Mr. Khalid being a short term consultant for this particular project is to respond to the queries and to assist the committee.
2. One of the firm asked that it is very difficult to identify the places / areas in the whole province. It was responded that the aim of this EOI is to promote tourism centric approach, attract new ideas and investors for identification and promotion of tourism in the province. The firms are to identify the potential sites for future investments by the government or through facilitation on public private partnership basis. This EOI was floated for the same conceptualization of feasibility studies and destination development purposes.
3. Procurement Specialist explained in details the entire EOI document including shortlisting criteria, qualification parameters. TORs of all the three packages were also discussed in detail and queries were addressed accordingly.
4. It was inquired that whether a lead partner can apply for all the three projects? It was responded that at this stage no bid is asked so there arises no question of forming any JV or consortium. It would be done at the stage of RFP and the firms are at liberty to form JV within permissible limits defined in RFP after initial process of shortlisting which in no way warrant for obtaining any tender or award.
5. One of the firms inquired that in case after feasibility, firms suggest to proceed for public private partnership in a particular project? Who will decide and which rules of PPP shall be operative as currently the rules framing process is underway? It was responded that it is the prerogative of the procuring entity to decide whether to go for or not to opt PPP keeping in view the public interest as paramount priority. Also once recommendations are placed to the procuring entity, it will be subject to applicable rules and regulations of the GoKP on PPP.
6. One of the bidder asked that Registration with Pakistan Council of Architects & Town Planners (PCATP) in relevant category & Discipline and Pak Green Building department should be mandatory. It was responded that no firm should be dropped at this stage by incorporating such restrictive conditions, as the main objective is to identify the sites and gauge the potential tourism attractions for investors as well as general public. So all the firm are allowed to participate in order to maximize the completion; however some weightage to registration with PCTAP should be assigned at later stage of RFP evaluation.

The meeting ended with a mutual vote of thanks.

**TCKP**

**Copy forwarded for information:**

1. PS to Secretary, Tourism Dept. Govt. of Khyber Pakhtunkhwa.
2. PS to Managing Director, Tourism Corporation Khyber Pakhtunkhwa
3. All the members of TCKP’s Procurement Committee
4. All the attendees/ firms